

POSITION PROFILE

Chief Financial Officer

Edmund Optics







ABOUT EDMUND OPTICS

<u>Edmund Optics</u> (EO) is a global leader in the design, manufacture, and distribution of precision optical components and imaging systems. Founded in 1942, the company has grown from a small surplus optics supplier to a worldwide presence in industrial optics. Headquartered in Barrington, New Jersey, USA, Edmund Optics is a family-run, privately held company employing more than 1,300 people across 19 global locations as it continues to expand.

Edmund Optics specializes in designing and manufacturing precision optical components, supplying a vast inventory of off-the-shelf optics, and providing custom optical solutions. The company offers more than 28,900 unique optical products, including lenses (spherical and aspheric), filters, mirrors, prisms, beamsplitters, imaging systems, and optomechanical equipment. With a strong focus on innovation and quality, Edmund Optics is ISO 9001 certified and employs rigorous testing and metrology services. It continually expands its manufacturing capabilities, recently adding diamond turning, and provides design services and prototyping capabilities.

The company culture at Edmund Optics is built around four core values: acting as one family, doing what is best for the customer, driving innovation through continuous improvement, and being proud of what they do. This culture combines a family-oriented atmosphere with a fast-paced business environment, making Edmund Optics consistently rank among the best places to work. The company prioritizes workplace safety and educational outreach, ensuring a dynamic and inclusive work environment. Initiatives such as the Engineering Leadership Program help cultivate future leaders by providing cross-functional training and real-world project experience.

Edmund Optics is committed to delivering exceptional customer service, providing free global technical support in seven languages. The company offers applications engineering and design assistance, ensuring that 95% of orders are processed and shipped the same day. This dedication to customer satisfaction aligns with its mission of "Building a global network of optical expertise and optical products in service to our customers." With a strong foundation in optics and a commitment to excellence, Edmund Optics is an ideal employer for individuals seeking a dynamic and innovative work environment.







Established



POSITION SUMMARY

The Chief Financial Officer (CFO) is a key strategic leader responsible for driving financial performance, ensuring fiscal discipline, and enabling profitable growth across the global organization. This role oversees the company's financial strategy, including global cost structures, risk management, P&L accountability, and capital allocation, to support operational excellence and long-term sustainability.

The CFO partners with executive leadership to enhance financial transparency, drive operational efficiencies, and execute a financial strategy that aligns with the shareholders' interests. This includes optimizing supply chain costs, managing foreign exchange risks, and leveraging financial insights for strategic decision-making.

REPORTING RELATIONSHIPS

The Chief Financial Officer is the principal financial executive for the organization and reports directly to EO's Chief Executive Officer, serving as a key member of the executive leadership team. The CFO leads a diverse team of more than 40 finance and accounting professionals, with direct reports including the Global Finance Director, regional Finance Controllers, and specialized functional leaders across the organization. The team includes finance leaders managing operations across multiple regions including the Americas, Europe (UK, Germany), and Asia-Pacific (Singapore, Malaysia, India, Japan, China, Korea, and Taiwan). The position provides executive oversight into specialized finance functions including global cost accounting, financial planning & analysis (FP&A), accounts payable/receivable operations, and finance transformation initiatives and involves regular collaboration with legal contracts to ensure financial compliance across all jurisdictions.



Given the collaborative nature of the business, the CFO will manage complex matrix relationships, coordinating between regional operations, shared service centers, and centers of excellence. The CFO will further guide leaders who manage both direct and dotted-line relationships with IT infrastructure, analytics teams, and project management functions.

PRIMARY RESPONSIBILITIES

Global Financial Leadership

- Direct all financial planning, budgeting, and forecasting, ensuring alignment with the company's strategic objectives.
- Provide P&L oversight and ensure financial discipline across all global locations, with a focus on manufacturing cost structures, gross margin optimization, and operational efficiency.



- Develop and implement a robust financial risk management strategy, including FX exposure mitigation, hedging strategies, and cash flow optimization.
- Lead pricing and costing strategies to ensure competitive positioning while maintaining profitability.

Leadership & Stakeholder Engagement

- Serve as a key advisor to the CEO, Board of Directors, and executive leadership team, translating financial insights into strategic recommendations.
- Lead and develop the global finance and accounting teams, driving a culture of accountability, excellence, and financial discipline.
- Foster collaboration between finance, operations, and commercial teams to ensure financial alignment across the business.

Financial Strategy & Analysis

- Lead global cost accounting and financial analytics, ensuring accurate product costing, COGS analysis, and pricing strategies.
- Conduct rigorous capital investment analysis, ensuring ROI-driven decision-making for manufacturing expansion and technology investments.
- Monitor long-range economic trends, industry benchmarks, and market conditions, providing strategic insights to the executive team.
- Drive continuous improvement in financial operations, leveraging SAP ERP and financial automation tools.



Governance & Compliance

- Ensure adherence to international financial regulations, tax structures, and compliance requirements across all operating regions.
- Oversee internal controls, government accounting, and external audit processes, ensuring financial integrity.
- Manage relationships with external financial partners, including auditors, lenders, investors, and regulatory agencies.

Enterprise Risk Management

- Oversee enterprise risk management programs, ensuring financial stability in the face of market volatility, global supply chain disruptions, and regulatory changes.
- Lead the company's insurance, credit, and treasury management programs, balancing risk mitigation with growth initiatives.

QUALIFICATIONS

- Bachelor's degree in finance, accounting, or business administration required; MBA preferred.
- Certified Public Accountant (CPA) or Chartered Financial Analyst (CFA) preferred.
- Minimum of 15 years of progressive financial leadership experience, with at least 5 years as a CFO or senior finance executive in a global manufacturing environment.
- Proven experience in global financial management, particularly in manufacturing operations across multiple countries.
- Experience working on the leadership team of a complex, family-owned enterprise is a plus.
- Strong P&L management expertise, with a track record of driving revenue growth and cost optimization.
- Deep understanding of cost accounting, pricing strategies, and global supply chain financial modeling.



- Expertise in financial risk management, including FX exposure, hedging strategies, and credit risk.
- Advanced proficiency in SAP ERP systems and financial analytics tools.
- Excellent strategic thinking, analytical skills, and leadership abilities, with the ability to influence at the executive level.
- Exceptional communication and stakeholder management skills, including board-level reporting.
- Demonstrates a collaborative leadership approach where finance is seen as a true business partner.
- Strong hands-on, operational orientation to managing the function.
- Change agent who can also respect company values while driving necessary changes in business model.
- Ability to travel internationally as needed to oversee global finance operations.



To learn more about this position, please contact:

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